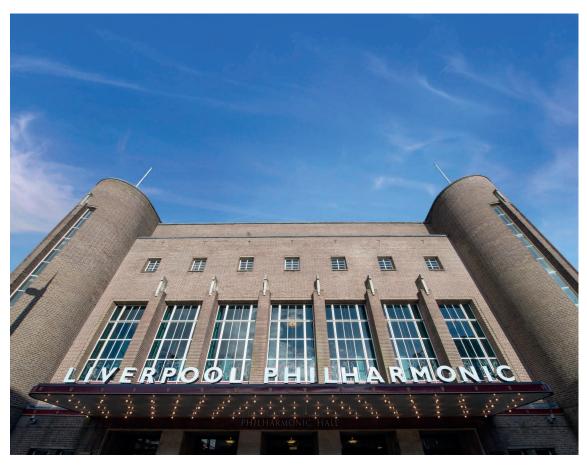


## Put your brand at the heart of Liverpool's cultural scene

Want to share your messages with engaged audiences across Liverpool and the North West? We can place your organisation in front of them.

Our team can help you select the best opportunity or package to ensure you get the most out of your investment.

As a registered charity, we carry out pioneering work in schools and communities across Merseyside and beyond. Your investment will help to support this.









'Liverpool Philharmonic is part of what makes (the city) great... The Orchestra takes the Liverpool message out to the world. That message is one of regeneration, of outward-looking positivity, of cultural excellence and of rich and proud heritage.'

Alastair Machray, Editor, Liverpool Echo







# Did you know?

#### Each year:

- Over 370,000 people attend our varied programme of concerts and events
- 17,000 pupils attend our annual orchestral Schools' Concerts
- Over 12,000 students graduate or perform at Liverpool Philharmonic Hall every year
- We have 237, 445 customers on our database









#### Where do our audiences come from?

- 91% North West
- Top 3 local authorities -Liverpool, Wirral and Sefton



<b>Top 10</b>	Postcode	Average House Price
1	L18	£400k
2	L17	£300K
3	L12	£300k
4	WA8	£350k
5	PR8	£450k
6=	PR9	£400k
6=	L8	£200k
7=	L19	£500k
7=	L3	£250K
8=	L23	£300k
8=	L36	£300k
9	L37	£600k
10	L25	£500k



#### Who are our audiences?

A diverse range of audiences attend events at Liverpool Philharmonic – from schoolchildren to university graduates, rock and pop fans, to classical music lovers.

Almost half (47%) of our concert attendees are classed as coming from two particular audience segments\*, with characteristics that include:

#### Segment A - 'Commuterland Culturbuffs'

Keen consumers of culture, with broad tastes but a leaning towards heritage and classical offerings

Often mature families or retirees, living largely in leafy provincial suburban or greenbelt comfort

Willing to travel and pay for premium artistic experiences and exclusivity

Motivations range from social and self improvement to the pursuit of learning

Tend to be frequent attenders and potential donors

Over 70% aged between 46 and 70 years old.

#### Segment B - 'Dormitory Dependables'

Regularly engaged arts audiences

Most live in suburban or small towns and show a preference for heritage and cultural activities

Many are thriving, well-off mature couples or busy older families

Many successful or established inmanagerial and professional careers, with available income to enjoy culture and holidays

Financially comfortable, being either retired or successful individuals in senior management positions

\*Source: Audience Finder Surveys 2021/22. Segment A - 'Commuterland Culturbuffs' (25.2%), Segment B - 'Dormitory Dependables' (25.5%)



#### What's On Guides

- Contains listings for all events taking place at Liverpool Philharmonic Hall and Music Room
- Produced three times every year
- Each guide is mailed to 60,000 Liverpool Philharmonic bookers
- An additional 10,000 copies are circulated regionally and nationally
- Format: A5 colour



**Artwork Ad Deadlines:** 

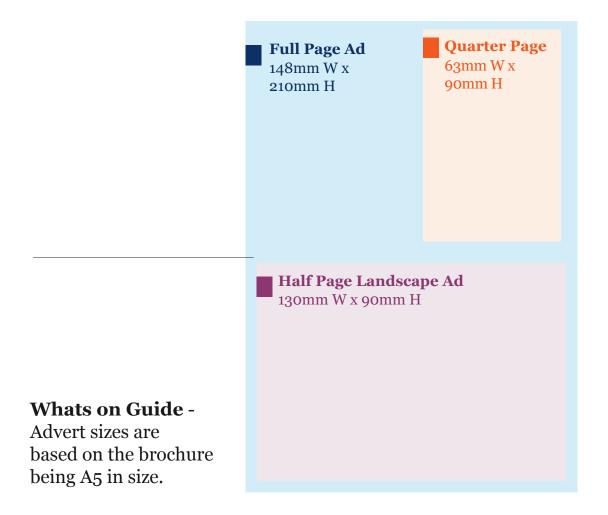
**Thursday 18 January 2024** April to August 2024 Guide

**Thursday 17 June 2024** October to December 2024 Guide



# **Advert Specifications**

All advert artwork is CMYK ONLY, unless requested otherwise. Files accepted are Hi-Res PDF (with fonts embedded) or 300dpi jpeg / TIFF





### **Media Rates**

#### **What's On Guide**

	Individual Advert	Yearly Package – 3 Issues (Christmas Programme not included)
Full Page	£1500	£3,600 £4,500 RRP
Half Page	£1000	£2,400 £3,000 RRP
Quarter Page	£500	£1,200 £1,500 RRP



### **Examples**





Member firm of the London Stock Exchange. Authorised and regulated by the Financial Conduct Authority. Invested Wealth & Investment Limited is registered in England. Registered No. 2122340. Registered Office: IO Greisham Street, London ECVA YON.



# Colourful history, bright future

Investec Wealth & Investment is proud to continue its long-standing Principal Partnership with the Royal Liverpool Philharmonic Orchestra (RLPO).

Strong performances withstand the test of time. Like the RLPO, we've been established for over a certury, providing exceptional levels of service to our clients. With offices in Liverpool and across the UK, our local wealth experts can provide financial planning and tallor-made solutions to help you achieve your opast and secure your family is financial future.

#### With Investment Your Capital is at Risk.

To find out more, contact Peter Allen.

% 0151 227 2030

peter.allen@investecwin.co.uk

investecwin.co.uk/liverpool

Offices at Bath Belfast Birmingham Bournemouth Cheltenham Edinburgh Exeter Glasgow Guildford Leed Liverpool London Manchester Rejoate Sheffield









### **Dates**

#### What's On Guides 2024

	Artwork deadline	In circulation
January – April	Thursday 18 January 2024	February 2024
April – August	Thursday 17 June 2024	July 2024.



#### **Contact us**

For further information, please contact Robyn Letman at robyn.letman@liverpoolphil.com

Funded by





Royal Liverpool Philharmonic Orchestra The CLASSIC fM Orchestra in North West England

